



# **BUSINESS OPPORTUNITIES IN THE BULGARIAN WASTE & WASTEWATER SECTOR**

## **Castle of Ham, 9th November 09**

### **Business and Networking Event**



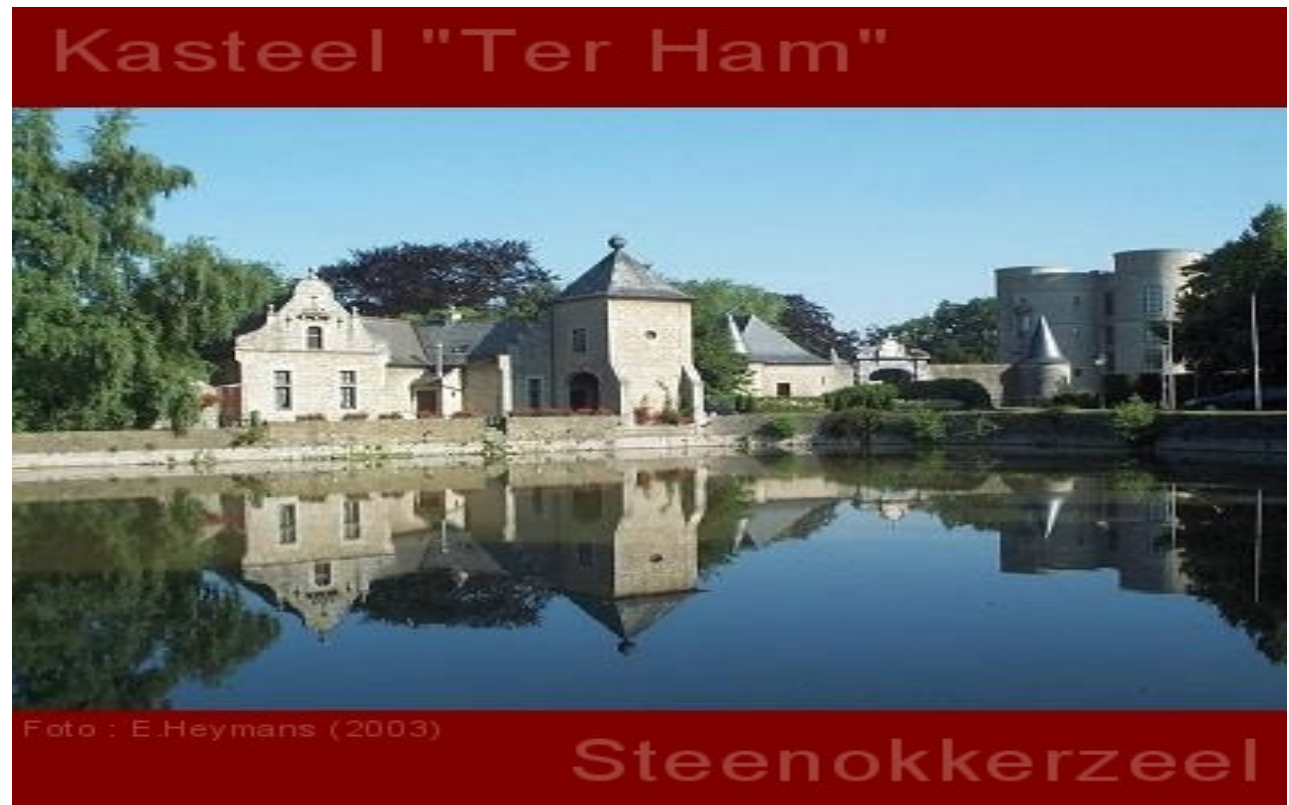
**Vlaamse Confederatie Bouw**



- Recent business developments on the Bulgarian Waste and Wastewater Market
- How to access EU funding for waste & wastewater projects in Bulgaria?
- Challenges in asset management of water supply and wastewater infrastructure in Bulgaria
- Practical cases of recent PPP projects in Bulgaria

## Aim of the Conference

The seminar is to the benefit of consultants and contractors who are experienced in bidding for EU funds and conducting PPP projects in the waste and wastewater sector as well as manufacturers and suppliers of materials seeking partners in the Bulgarian waste and wastewater market.



- **Date**                    **9<sup>th</sup> November 2009**
- **Venue**                    **Castle of Ham, Steenokkerzeel**
- **Fee**                        **90 € / 125 €**

Private companies member of the branche organisations VMD I, ORI and VCB pay the reduced fee of 90 €. All non members pay 125 €. Please find the official registration form attached. The venue is at the charming **Castle of Ham, De Maillé Laan 2, 1820 Steenokkerzeel** ( itinery attached in pdf)

- **Language**            **English is the seminar language**
- **More info**            **Wim Van Rompay**  
**Area manager FITA**  
**Tel: +32/2/553.74.04**

# AGENDA

**12:00 h** Registrations and welcome on the walking buffet

**13:45 h** **Water and Wastewater Management in Bulgaria**

*Mr. Sotir Vassilev, Director of Water Consulting Holding GmbH&Co KG &*

*Mr. Nikolaj Kouyumdziev, Head of Environmental Department, Sofia Water Company and Member of the Board of the Bulgarian Water Association*

- **Institutional structure with supervisory bodies concerning the business of the water companies**
- **Ownership of the water companies**
- **Overview of the legal framework ( New Water Act )**
- **Water supply systems and consumption ( price regulations)**
- **Status of the current wastewater infrastructure ( sewerage and sludge management)**
- **Main Market players**
- **Factors determining the Market size**
- **Characteristics of the market: quality and price**
- **Q & A**

**14:30 h** **Waste management in Bulgaria**

*Mrs Tzvetanka Kostadinova, Private Consultant ( c )*

- **Waste Management Act**
- **National Waste Management Programme**
- **Important waste entities ( institutional structure )**
- **Waste consumption ( types & volumes)**
- **Status of the current waste infrastructure**
- **Investments and Main Market players**
- **Closure of landfills and the building of waste management centres**
- **Overview of the legal framework**
- **Q & A**

## **15:00 h Practical case: Waste management in Bulgaria**

*Mr. Mike Van Acoleyen, Waste Expert, Manager International .  
Projects Arcadis Belgium nv ( c )*

- **Testimonial of 3 waste management projects in the counties of Pleven, Vidin and Pazardjik**
- **Q & A**

## **15:30 h COFFEE BREAK**

## **16:00 h Implementation of the WFD in Bulgaria**

*Mr. Helmut Bloech, Head of Unit – Protection of Water and Marine Environment, European Commission, DG Environment*

- **Main challenges for complying with the WFD**
- **Progress in the WFD and the various daughter directives**
- **Risk assessment and flood management (EU Flood directive)**
- **Q & A**

## **16:30 h Accessing of EU Funds and implementation of PPP in the Bulgarian Waste and Wastewater sector**

*Mr. Carsten Rasmussen, Deputy Head of Unit for Bulgaria, European Commission, DG Regio*

- **Investment projects under the OP 2007 – 2013 ( priority axes both for waste and wastewater projects)**
- **New waste mechanisms ( top down allocations waste)**
- **Recent amendments to the water act**
- **New developments in the organisation of the water sector**
- **“Messages from the European Commission”**
- **Q & A**

## **17:00 h Wrap up of the day and Networking Drink at the charming cellar of the castle**

## **18:30 h End**

## Useful contacts:

**Wim Van Rompay, Area manager FITA**  
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## Venue:

**Castle of Ham, De Maillé Laan 2,**  
**B - 1820 Steenokkerzeel**



**Tunnel Gorislaan ( Steenokkerzeel on N227 )**  
**closed in 2 directions because of renovation**  
**works under airport strip RWY 25L until 2010.**